



Install a structured cabling solution that would support Gregory Pennington's telecoms and data requirements at Pennington House, Freeman House and Friendly House.



Main communications room

Project Scope Overview	
Customer:	Gregory Pennington
Installer:	Olympic Communications
Site Location:	Salford Quays, Manchester
Requirements:	<ul style="list-style-type: none"> • 1700 10/100 ethernet and Telecommunication outlets • Multi-mode fibre and 300 Pair Telecoms inter building links • Open frame patching in main communications room • Gigabit Microsoft® Windows 2003 Servers™ and run SQL Server 2005
Equipment:	Category 6 UTP



Main communications room

Project Summary

Gregory Pennington had decided to move from Marsland House in Sale to the new business park at Salford Quays. With their own internal software design team Gregory Pennington has developed bespoke software with increasing efficiencies without parallel in its market sector. Olympic Communications were contracted to design and install a cabling solution. With an installation window of three months changes to the forecast for future requirements and therefore the size and position of the communications room caused extra pressures. Despite all this Olympic finished on time and on budget.

“Following the successful installations into Pennington House we never considered going to tender for the subsequent expansion into Friendly House 12 months later. The excellent service we had received during those months from Olympic and Connectix was invaluable, at a critical time for the company.”

Dave Giovanni, IT Director at Gregory Pennington

“This was an interesting project with a number of considerations the main one being the size. Gregory Pennington has rapidly grown and from the first site meeting I could see we would need some flexibility in our approach if we were going to keep the customer happy. In the end we managed to stay one step in front. Without the support of Connectix we would have struggled to get this job completed on time.”

Graham Hill, Project Manager at Olympic Communications

